

Emerging PV Markets Tracker Q2 2014

The sun rises on Brazil

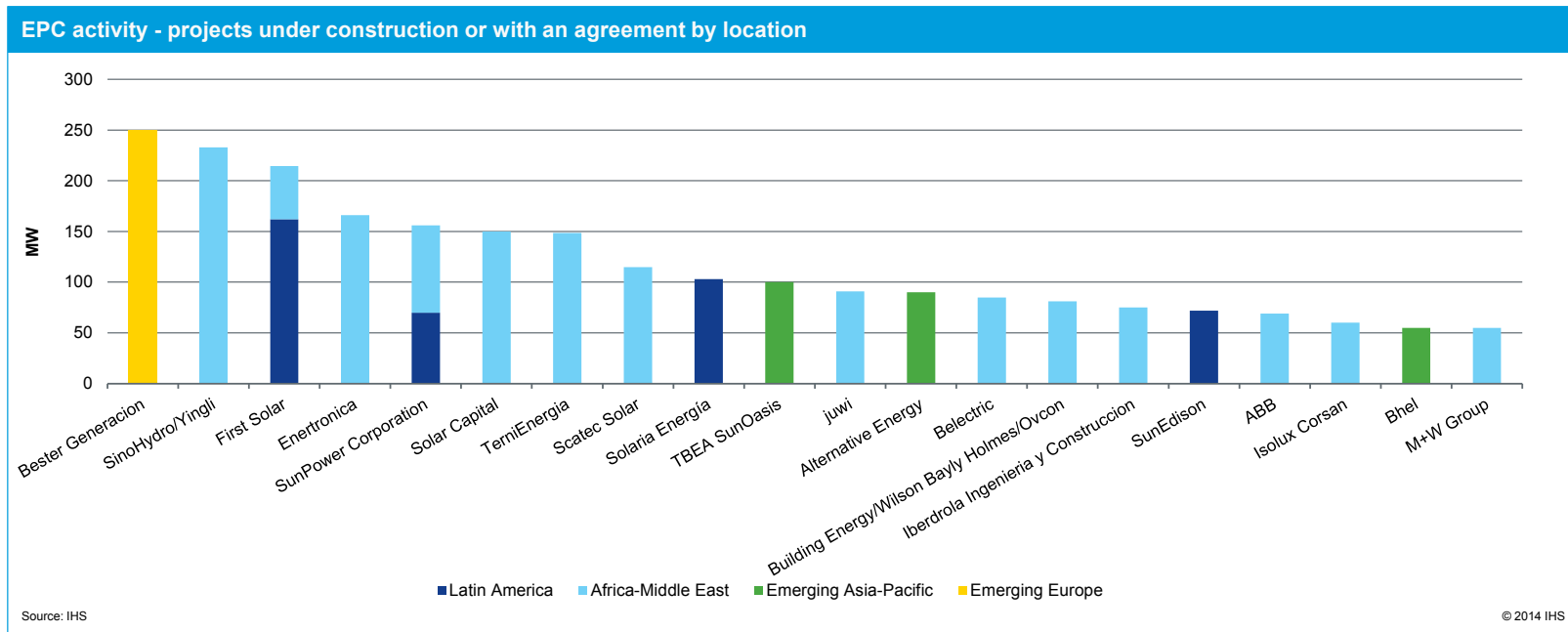
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Josefin Berg, Senior Analyst, +33 176766747, Josefin.Berg@ihs.com
Lauren Cook, Analyst, +44 1933 408086, Lauren.Cook@ihs.com
Ash Sharma, Senior Director, +44 1933 402255, Ash.Sharma@ihs.com



Executive summary – The competitive landscape: EPC providers



Project activity in South Africa dominates the current EPC agreements

- Bester Generacion has pursued large projects in Romania and is collaborating with Energia Prima on a 250 MW pipeline
- The SinoHydro/Yingli consortium won the EPC contract for 233 MW with Sonelgaz in Algeria. Belectric was awarded 85 MW
- SunPower proceeds with projects in Chile and South Africa, developed in-house together with investment partners
- First Solar has closed financing on 164 MW in Chile to be constructed in-house
- Projects in Chile and South Africa dominate the portfolios in emerging markets
- EPC contracts in emerging markets are awarded to a mixture of PV system integrators and established construction companies. As large tenders for PV evolve, more construction groups – already active in the local markets – are expected to take on the EPC role

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